

## FOR IMMEDIATE RELEASE - November 8, 2021

Contact: Randall C. Hall, EVP/CFO 919.313.3600 randall.hall@mfbonline.com

# M&F Bancorp, Inc. Announces Third Quarter 2021 Results and Quarterly Cash Dividend of \$0.02 Per Share

DURHAM, N.C.-- M&F Bancorp, Inc. ("Company") (OTC Pink: MFBP), the parent company of M&F Bank ("Bank"), announced unaudited financial results for the third quarter of 2021 and a quarterly cash common dividend of \$0.02 per share.

### Third Quarter 2021 Highlights

- Basic and diluted earnings per common share of \$0.44 for the three months ended September 30, 2021, up \$0.28 from \$0.16 for the same period in 2020; basic and diluted earnings per common share of \$0.98 for the nine months ended September 30, 2021, up \$0.83 from \$0.15 for the same period in 2020
- Return on average common stockholders' equity of 14.30% for the three months ended September 30, 2021, compared to 5.52% for the same period in 2020
- Period end loans net of outstanding Small Business Administration ("SBA") Payroll Protection Program ("PPP") loans of \$203.8 million, up 12.62% from December 31, 2020
- Period end loans of \$234.3 million, up 24.92% from December 31, 2020
- At September 30, 2021, the Bank had 429 PPP loans totaling \$30.4 million, and unrecognized processing fees from the SBA of \$1.5 million; these fees will be recognized as interest income over the life of the PPP loans
- Loan loss reversal through the nine months ended September 30, 2021 was \$295 thousand, down from a provision of \$980 thousand for the same period in 2020; most of the 2020 loan loss provision was related to the potential adverse economic impact of the COVID-19 pandemic
- Period end deposits of \$318.9 million, up 13.60% from December 31, 2020
- Tangible book value per common share at September 30, 2021 of \$12.40, up \$0.31 or 2.56%, from \$12.09 as of December 31, 2020
- Period end noninterest-bearing deposits of \$113.5 million, up 22.94% from December 31, 2020
- Nonperforming assets of \$821,000, down 6.60% from December 31, 2020

James H. Sills III, President and CEO of the Company, commented, "The third quarter was one of the best for the Company in terms of total assets, loans and deposits growth and net income in the past 20 years. We were focused on getting back to our normal commercial and consumer loans business and deposit gathering. We had a successful experience with PPP round 2, and now we are focused on the PPP forgiveness process. We have retained a high percentage of the new PPP small businesses as customers. I am extremely proud of our Company in terms of assisting small businesses during the recovery. Finally, we are continuing to make strategic investments to improve the overall performance of the Company."

The Board of Directors has declared a quarterly cash dividend of \$0.02 per share of common stock payable on December 13, 2021 to stockholders of record as of the close of business on November 26, 2021. "We are pleased to pay another quarterly cash dividend as it reflects our commitment to enhance stockholder value," said James A. Stewart, Chairman of the Board of Directors. The Bank's capital ratios remain strong and exceeded all regulatory requirements at September 30, 2021. As of September 30, 2021, the Company's stockholders' equity was 11.23% of total assets, up from 7.59% as of December 31, 2020.

For the three months ended September 30, 2021, net interest income was \$3.2 million, which was a 41.65% increase from \$2.3 million during the same period in 2020. For the three months ended September 30, 2021, the net interest margin was 3.91% compared to 3.26% for the same period in 2020, an increase of 65 basis points. For the nine months ended September 30, 2021, net interest income was \$8.1 million, compared to \$6.8 million during the same period in 2020. The net interest margin was 3.47% for the nine months ended September 30, 2021 compared to 3.51% for the same period in 2020, a decrease of 4 basis points. The decrease in net interest margin represents operating in a lower interest rate environment during 2021 compared to 2020.

The Company recorded a reversal from loan losses of \$77,000 for the three months ended September 30, 2021, compared with a provision of \$250,000 for the same period in 2020. For the nine months ended September 30, 2021, the Company recorded a reversal from loan loss of \$295,000 compared with a provision for loan losses of \$980,000 for the same period in 2020. The allowance for loan losses as a percentage of total loans was 1.01% at September 30, 2021 compared to 1.43% at December 31, 2020. The allowance for loan losses as a percentage of total loans excluding PPP loans was 1.16% and 1.48% at September 30, 2021 and December 31, 2020, respectively. The increase in the allowance for loan losses in 2020 was largely the result of the Company increasing the qualitative factors in its allowance for loan loss model due to the deteriorating economic outlook related to COVID-19. Nonperforming assets represented 0.22% of total assets at September 30, 2021, compared to 0.28% at December 31, 2020.

Noninterest income totaled \$1.1 million for the three months ended September 30, 2021, compared with \$940,000 for the same period in 2020, an increase of 143,000 or 15.21%. The largest contributor to the increase was money service business income, which increased to \$530,000, up \$ 226,000 or 74.34% over prior year, partially offset by a \$120,000 decrease in other income primarily reflective of a Bank Enterprise Award received during 2020 and no such award in the comparable period of 2021.

Noninterest income totaled \$3.1 million for the nine months ended September 30, 2021, compared with \$2.3 million for the same period in 2020, an increase of \$789,000 or 34.35%. The largest contributor to the increase was money service business income, which increased to \$1.5 million, up \$902,000 or 143.63% over prior year, partially offset by a gain on sale of PPP loans of \$186,000 during the ninemonth period of 2020 and no such gain in the comparable period of 2021.

Noninterest expense totaled \$3.3 million in the three months ended September 30, 2021, an increase of \$671,000, or 25.98%, from the same period in 2020. The most significant increases occurred in salaries and employee benefits, which increased to \$1.9 million, an increase of \$487,000 or 34.20%, due to increased staffing, costs of providing benefits along with amortization of previously deferred salaries associated with PPP loan originations, and money service business expenses, which increased \$106,000 or 331.25%, due to increased activities.

Noninterest expense totaled \$8.9 million for the nine months ended September 30, 2021, compared with \$7.8 million for the same period in 2020, an increase of \$1.2 million or 15.06%. The most significant increases occurred in salaries and employee benefits, which increased to \$5.0 million, an increase of \$851,000 or 20.36%, due to increased staffing, costs of providing benefits along with amortization of previously deferred salaries associated with PPP loan originations, money service business expenses, an increase of \$244,000 or 138.64%, due to increased activities, and information technology, which increased \$156,000 or 19.72% due to having used remaining technology contract credits during 2020, which were not available during the current period.

#### About M&F Bancorp, Inc.

M&F Bancorp, Inc., a bank holding company headquartered in Durham, NC, and is the parent company of M&F Bank. M&F Bank is a state-chartered commercial bank founded in 1907 and has operated continuously since 1908. Branches are located in Durham, Raleigh, Charlotte, Greensboro and Winston-Salem, NC.

**Banking Services** | ATM Usage Worldwide | Mobile Banking | Online Bill Pay | Remote and Mobile Deposit | Checking | Savings | Lending | Wealth Management

#### Forward-looking Information

This release contains certain forward-looking statements with respect to the financial condition, results of operations and business of the Company and the Bank. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of management of the Company and the Bank and on the information available to management at the time that these disclosures were prepared. These statements can be identified by the use of words like "expect," "anticipate," "estimate" and "believe," variations of these words and other similar expressions. Readers should not place undue reliance on forward-looking statements as a number of important factors could cause actual results to differ materially from those in the forward-looking statements. Effects of COVID-19 may negatively impact significant estimates and exacerbate a vulnerability due of certain concentrations (e.g., business concentration in a market or geographical area severely affected by effects of COVID-19). Neither the Company nor the Bank undertakes an obligation to update any forward-looking statements. Source: M&F Bancorp, Inc.

# CONSOLIDATED BALANCE SHEETS

| (Dollars in thousands except for share)   |     | ptember<br>2021 | December 31,<br>2020 |         |  |  |
|---|-----|-----------------|----------------------|---------|--|--|
|   | (Un | audited)        |                      |         |  |  |
| ASSETS  |     |                 |                      |         |  |  |
| Cash and cash equivalents:  |     |                 |                      |         |  |  |
| Cash and due from banks   | \$  | 20,333          | \$                   | 20,297  |  |  |
| Interest-bearing cash   |     | 30,706          |                      | 23,680  |  |  |
| Total cash and cash equivalents   |     | 51,039          |                      | 43,977  |  |  |
| Interest-bearing time deposits  |     | 3,446           |                      | 4,189   |  |  |
| Investment securities available-for-sale, at fair value   |     | 68,429          |                      | 57,017  |  |  |
| Other invested assets   |     | 177             |                      | 262     |  |  |
| Loans, net of unearned income and deferred fees   |     | 234,250         |                      | 187,524 |  |  |
| Allowance for loan losses   |     | (2,356)         |                      | (2,673) |  |  |
| Loans, net  |     | 231,894         |                      | 184,851 |  |  |
| Interest receivable   |     | 769             |                      | 867     |  |  |
| Bank premises and equipment, net  |     | 2,351           |                      | 2,589   |  |  |
| Cash surrender value of bank-owned life insurance   |     | 9,712           |                      | 9,508   |  |  |
| Deferred tax assets and taxes receivable, net   |     | 2,524           |                      | 3,025   |  |  |
| Operating lease right-of-use ("ROU") asset  |     | 977             |                      | 1,116   |  |  |
| Other assets  |     | 1,425           |                      | 1,665   |  |  |
| TOTAL ASSETS  | \$  | 372,743         | \$                   | 309,066 |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |     | 0,12,110        |                      |         |  |  |
| Deposits:   |     |                 |                      |         |  |  |
| Interest-bearing deposits   | \$  | 205,394         | \$                   | 188,385 |  |  |
| Noninterest-bearing deposits  | Ψ   | 113,541         | Ψ                    | 92,356  |  |  |
| Total deposits  |     | 318,935         |                      | 280,741 |  |  |
| Other borrowings  |     | 159             |                      | 200,741 |  |  |
| Operating lease liabilities   |     | 1,015           |                      | 1,148   |  |  |
| Other liabilities   |     | 10,786          |                      | 3,510   |  |  |
| Total liabilities   |     | 330,895         |                      | 285,603 |  |  |
| Total habilities  |     | 330,893         |                      | 283,003 |  |  |
| Stockholders' equity: Series C Junior Participating Preferred Stock- \$0.01 par value, 21,000 shares authorized, no shares issued or outstanding  |     | _               |                      | _       |  |  |
| Series D Noncumulative Perpetual Preferred Stock-\$0.01 par value, 20,000 and 0 shares authorized at September 30, 2021 and December 31, 2020, respectively; 17,302 and no shares issued and outstanding at September 30, 2021 and December |     |                 |                      |         |  |  |
| 31, 2020, respectively Common stock, no par value, 10,000,000 shares authorized at September 30, 2021   |     | 17,302          |                      | -       |  |  |
| and December 31, 2020; issued and outstanding: 1,979,975 and 1,940,375 at September 30, 2021 and December 31, 2020, respectively  |     | 8,812           |                      | 8,614   |  |  |
|   |     | 18,193          |                      | 16,336  |  |  |
| Retained earnings Accumulated other comprehensive loss  |     |                 |                      |         |  |  |
|   |     | (2,459)         |                      | (1,487) |  |  |
| Total stockholders' equity  |     | 41,848          |                      | 23,463  |  |  |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY  | \$  | 372,743         | \$                   | 309,066 |  |  |

# CONSOLIDATED STATEMENTS OF OPERATIONS

| (Dollars in thousands except for share and per share data)                | For the Thre | e Months<br>mber 30, | Ended     | For the Nine Months Ended<br>September 30, |            |      |            |  |  |  |
|---|--------------|----------------------|-----------|--|------------|------|------------|--|--|--|
| (Unaudited)   | 2021 2020    |                      |           | 2021                                       |            | 2020 |            |  |  |  |
|   |              |                      |           |  | _          |      |            |  |  |  |
| Interest income: Loans, including fees                                    | \$ 3,060     | \$                   | 2,283     | \$   | 7,752      | \$   | 6,937      |  |  |  |
| Investment securities available-for-sale, including dividends             | \$ 3,000     | Ф                    | 2,203     | Ф  | 1,132      | Ф    | 0,937      |  |  |  |
| Taxable   | 199          |                      | 153       |  | 530        |      | 565        |  |  |  |
| Tax-exempt  | 3            |                      | _         |  | 3          |      | _          |  |  |  |
| Interest-bearing time deposits  | 16           |                      | 25        |  | 58         |      | 73         |  |  |  |
| Other   | 14           |                      | 9         |  | 36         |      | 65         |  |  |  |
| Total interest income   | 3,292        |                      | 2,470     |  | 8,379      |      | 7,640      |  |  |  |
| Interest expense:   |              |                      |           |  |            |      |            |  |  |  |
| Deposits  | 78           |                      | 201       |  | 265        |      | 819        |  |  |  |
| Borrowings  |              |                      | -         |  | 1          |      | 2          |  |  |  |
| Total interest expense  | 78           |                      | 201       |  | 266        |      | 821        |  |  |  |
| Net interest income   | 3,214        |                      | 2,269     |  | 8,113      |      | 6,819      |  |  |  |
| Less provision for (reversal of) loan losses                              | (77)         |                      | 250       |  | (295)      |      | 980        |  |  |  |
| Net interest income after provision for (reversal of) loan losses         | 3,291        |                      | 2,019     |  | 8,408      |      | 5,839      |  |  |  |
| Noninterest income:   |              |                      |           |  |            |      |            |  |  |  |
| Service charges on deposit accounts                                       | 210          |                      | 199       |  | 624        |      | 634        |  |  |  |
| Other service charges, commissions and fees                               | 167          |                      | 127       |  | 468        |      | 335        |  |  |  |
| Money service business income Rental income                               | 530          |                      | 304<br>2  |  | 1,530<br>4 |      | 628<br>6   |  |  |  |
| Cash surrender value of life insurance                                    | 69           |                      | 68        |  | 204        |      | 198        |  |  |  |
| Realized gain on sale of PPP loans  | -            |                      | -         |  | -          |      | 186        |  |  |  |
| Net realized gains on sales of investment securities available-for-sale   | -            |                      | 13        |  | -          |      | 13         |  |  |  |
| Net realized loss on disposal of Bank premises and equipment              | -            |                      | -         |  | -          |      | (4)        |  |  |  |
| Gains on sales of repossessed assets                                      | -            |                      | -         |  | 29         |      | -          |  |  |  |
| Other income  | 107          |                      | 227       |  | 227        |      | 301        |  |  |  |
| Total noninterest income  | 1,083        |                      | 940       |  | 3,086      |      | 2,297      |  |  |  |
| Noninterest expense:  |              |                      |           |  |            |      |            |  |  |  |
| Salaries and employee benefits  | 1,911        |                      | 1,424     |  | 5,031      |      | 4,180      |  |  |  |
| Occupancy and equipment   | 381          |                      | 356       |  | 1,081      |      | 948        |  |  |  |
| Directors' fees Money service business expenses                           | 29<br>138    |                      | 31<br>32  |  | 105<br>420 |      | 103<br>176 |  |  |  |
| Marketing   | 49           |                      | 60        |  | 153        |      | 191        |  |  |  |
| Professional fees   | 200          |                      | 123       |  | 510        |      | 479        |  |  |  |
| Information technology  | 314          |                      | 302       |  | 947        |      | 791        |  |  |  |
| FDIC deposit insurance  | 10           |                      | 29        |  | 64         |      | 107        |  |  |  |
| Other real estate owned expenses, net                                     | -            |                      | -         |  | -          |      | 1          |  |  |  |
| Delivery expenses   | 31           |                      | 31        |  | 97         |      | 93         |  |  |  |
| Other   | 191          |                      | 195       |  | 541        |      | 709        |  |  |  |
| Total noninterest expense   | 3,254        | -                    | 2,583     | -  | 8,949      |      | 7,778      |  |  |  |
| Income before income tax expense  | 1,120        |                      | 376       |  | 2,545      |      | 358        |  |  |  |
| Income tax expense  | 212          |                      | 57        |  | 549        |      | 60         |  |  |  |
| Net income  | 908          |                      | 319       |  | 1,996      |      | 298        |  |  |  |
| Preferred stock dividends   | (30)         |                      | -         |  | (60)       |      | -          |  |  |  |
| Net income available to common stockholders                               | \$ 878       | \$                   | 319       | \$   | 1,936      | \$   | 298        |  |  |  |
| Basic and diluted income per share of common stock: Basic and Diluted     | \$ 0.44      | \$                   | 0.16      | \$   | 0.98       | \$   | 0.15       |  |  |  |
| Weighted average shares of common stock outstanding:<br>Basic and Diluted | 1,979,975    | 2                    | 2,033,404 |  | 1,973,883  |      | 2,032,031  |  |  |  |

## SELECTED QUARTERLY FINANCIAL RATIOS

| (Unaudited)  |      |            |             |                   |        |              |        |             |        |             |  |
|--|------|------------|-------------|-------------------|--------|--------------|--------|-------------|--------|-------------|--|
|  | Sept | tember 30, | June 30,    | ine 30, March 31, |        | December 31, |        | September 3 |        | June 30,    |  |
|  |      | 2021       | 2021        |                   | 2021   |              | 2020   |             | 2020   | 2020        |  |
| Selected Quarterly Financial Ratios                  |      |            |             |                   |        |              |        |             |        |             |  |
| Return on average assets (1)(2)                      |      | 0.96%      | 0.64%       |                   | 0.61%  |              | 1.00%  |             | 0.42%  | (0.08%)     |  |
| Return on average common stockholders' equity (1)(3) |      | 14.30%     | 9.71%       |                   | 8.30%  |              | 12.78% |             | 5.52%  | (1.03%)     |  |
| Tangible book value per share                        | \$   | 12.40      | \$<br>12.10 | \$                | 11.60  | \$           | 12.09  | \$          | 11.11  | \$<br>11.30 |  |
| Net interest margin (1)                              |      | 3.91%      | 3.21%       |                   | 3.27%  |              | 3.47%  |             | 3.26%  | 3.59%       |  |
| Net interest income to average assets (1)            |      | 3.52%      | 2.88%       |                   | 2.94%  |              | 3.12%  |             | 2.98%  | 3.26%       |  |
| Efficiency ratio (4)                                 |      | 75.71%     | 81.36%      |                   | 83.76% |              | 78.67% |             | 80.82% | 81.76%      |  |
| Nonperforming assets to total assets                 |      | 0.22%      | 0.23%       |                   | 0.25%  |              | 0.28%  |             | 0.28%  | 0.35%       |  |

<sup>(1)</sup> Annualized

<sup>(2)</sup> Calculated by dividing annualized net income available to common shareholders by average assets

<sup>(3)</sup> Calculated by dividing annualized net income available to common shareholders by average common equity

<sup>(4)</sup> Calcuated by dividing total noninterest expense by the sum of federally taxable equivalent net interest income and noninterest income excluding securites gains (losses), if applicable.